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Euxeinos Pontos,  
Stamata, Attica

# Nikolaos I. Michaloliakos

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## Summary of Qualifications

In 1970 he acquired the Diploma of Chemical Engineer from the National Technical University of Athens, became member of the Technical Chamber of Greece (TEE) and acquired the license to exercise his profession.

For twenty years he has been a high rank (top level) executive and help positions ranging from Production Director and Plant Director to General Manager, in international and Greek industries.

For the past twelve years, in the capacity of Business Consultant and Managing Director of Advanced Quality Services Ltd., he has implemented projects of Strategic Planning, Balanced Scorecard, Company Reengineering, Human Resource Management, Marketing Plan and Logistics Systems. Moreover, he has supervised a large number of Quality Management Systems implementation projects. Moreover, he has implemented a large number of training seminars where executives of many enterprises have participated.

The Quality Systems of many companies, such as TOSOH HELLAS, DIONYSSOMARBLE GROUP, CIBA-GEIGY, etc. include risk identification and risk assessment studies, and prevention measures management.

His involvement in process development and implementation in the Municipality of Amarooussion and its municipal agencies, is especially worth mentioning, as his position as Project Manager allowed him to closely observe all project phases and the specificities of Public Organisations, municipal agencies in particular.

He is certified by the Hellenic Food Authority (EFET) as trainer on Food hygiene and safety issues, since 2004, and by the National Accreditation Centre for Continuous Vocational Training (EKEPIS) as accredited trainer.

## Professional Experience

1993 - present      Advanced Quality Services Ltd.

### **Business Consultant and Managing Director of AQS**

In addition to his managerial duties, he is active in the following fields of activity:

### **Strategic Planning– Balanced Scorecard – Reengineering, HRM, Logistics**

- Strategic Planning, Balanced Scorecard, HRM, Logistics, in the following companies: *HELLENIC SHIPYARDS S.A. (THYSSENKRUPP MARINE SYSTEMS), TSMED, AKTOR S.A., HELLENIC POST, MUNICIPALITY OF AMAROOUSSION, JANSSEN CILAG PHARMACEUTICALS S.A., FAMAR, YALCO S.A, ICAP S.A., MUNICIPALITY OF MYTILINI, TOSOH HELLAS A.I.C. (S.A.), CYBARCO, BINGO, PHARMATHEN, LADAKIS S.A., EVROFARMA S.A., HELLENIC MUNICIPAL FINANCIAL SERVICES COMPANY S.A., DIONYSSOMARBLE GROUP OF COMPANIES, MAMA PRODUCTS, VIEMEK S.A., INTERFORM LTD, SERKO, KOTHALI GROUP OF COMPANIES, AGROTIKI VIOMICHANIKI MAKEDONIAS S.A., ARSENIKOS ANT. LTD, CERAMETAL S.A..*

### **Management of Warehouse & Reserves**

- Warehouse Organisation & Stock Management in the following companies: *PETROLA, YALCO S.A., HELLENIC GRANITE S.A., PHARMATHEN, KALLONI S.A., SY.PHA, SERKO S.A., EVROFARMA S.A., DIAGONIOS WOOD & FURNITURE, VALVE S.A.*

### **Implementation of Quality Systems**

- Implementation of Quality Assurance Systems according to ISO 9000 in the following companies: *KOSMOCAR AUTHORISED DEALERS NETWORK, HELLENIC POST, MUNICIPALITY OF AMAROOUSSION, JANSSEN CILAG PHARMACEUTICALS S.A., AKTOR S.A., SARAKAKIS BROS S.A., FRIESLAND S.A., PHOSPHORIC FERTILISERS INDUSTRY S.A., ICAP S.A., IFANTIS S.A., HELLENIC CABLES S.A., ALPHA LEASING S.A. ALPHA FINANCE S.A., RILKEN S.A., DIONYSOS-PENTELIKON QUARRIES S.A, ALUMINIUM PROFILE, BINGO, MINERVA, PHARMANEL, PHARMATHEN LTD., BIOMERIEUX HELLAS S.A., MUNICIPALITY OF AMAROOUSSION AND ITS MUNICIPAL AGENCIES, HELLENIC GRANITE S.A., HERMES ASSET MANAGEMENT, PROMETAL, VALVE S.A., MARICHEM, EVROFARMA S.A, ATHENS MARBLE RIPPING COMPANY S.A., IST STUDIES, HELLENIC GRANITE S.A., MEKASOL S.A., DRM STYLIANOS, BUON APPETITO, GOLD INVEST, INTERMARINE, OLYMPIC REPAIRS, OLYMPIC TURBO, E.U. OFFICE OF THE MUNICIPALITY OF THESSALONIKI, MR BAKER, BIOTER S.A., TUBI S.A., RACOR S.A., STUDIO TEXTILE, INTERCAT, METALLOOTECHNIKI, VANOS S.A, HERMES LTD, INTERFORM, ERGODOMI, DOMI, EDEM S.A., AGROTIKI VIOMICHANIKI MAKEDONIAS, PTOLEMAIDA TELE-HEATING*
- Implementation of Quality Assurance Systems according to ISO 14000, in the following companies: *DIONYSOS-PENTELIKON QUARRIES S.A, HELLENIC GRANITE S.A., ATHENS MARBLE RIPPING COMPANY S.A.*

### **Certification – Inspection of Quality Assurance Systems (ISO 9000)**

- Certification – Inspection of Quality Assurance Systems according to ISO 9000, in the following companies: *INTRACOM, SHELL, MOTOR OIL, TOSOH, FYROGENNIS, FAMAR, FANCO, ALGIDA, FLEXOPACK, SARANTIS, SERCO, TECHNIKA PLASTIKA S.A., PETROPOULOS BROS S.A., GOODYEAR, TEXOGA, PEPSICO, PRIOVOLOS, UNIPHARMA, TEXACO*

### **Seminar Organisation and Implementation**

- Active participation in the editing of training material, as well as in the organisation of the open seminars below, for Advanced Quality Services Ltd.
  - Business Planning,
  - Human Resource Management (HRM),
  - Project Management,
  - Marketing Plan,
  - ISO 9001:2000 Auditing,
  - Effective Manager's Toolkit
  - Modern Warehouse Organisation & Improvement,
  - Supply Organisation & Improvement,
  - Production Organisation & Improvement,
  - Coaching for Production Foremen

	<p><b>Industrial Experience</b></p> <ul style="list-style-type: none"> <li>▪ 4 years as a Process Engineer and Head of the Fuels Department of MOTOR OIL</li> <li>▪ 3 years as Production Director of TOSOH</li> <li>▪ 6 years as Production Director of Ciba-Geigy.</li> <li>▪ 7 years as General Manager of “THRACE” S.A. (Meat and delicatessen company)</li> </ul>
<p><b>Academic Background</b></p>	<p>1965 - 1970                      National Technical University of Athens (Metsovio)</p> <p><b>Chemical Engineer Degree</b></p>
<p><b>Further Training</b></p>	<ul style="list-style-type: none"> <li>▪ On Quality Assurance Systems, in Ciba - Geigy Basel: 6 months.</li> <li>▪ International and Greek Seminars on Total Quality and Quality Assurance Systems.</li> <li>▪ Lead Assessor Programme. Registered with the Governing Board of the National Registration Scheme of Assessors of Quality Systems of Great Britain.</li> </ul>
<p><b>Foreign Languages</b></p>	<p><b>English</b></p> <ul style="list-style-type: none"> <li>▪ Very Well</li> </ul> <p><b>French</b></p> <ul style="list-style-type: none"> <li>▪ Well</li> </ul> <p><b>German</b></p> <ul style="list-style-type: none"> <li>▪ Average</li> </ul>
<p><b>Other skills / qualifications</b></p>	<p><b>Certifications</b></p> <ul style="list-style-type: none"> <li>▪ In 2004, he was certified by the Hellenic Food Authority (EFET) as trainer on Food hygiene and safety issues</li> </ul>
<p><b>Interests</b></p>	<p>Reading, Literature, Theatre, Cinema, New Technologies, Philosophy</p>
<p><b>Personal information</b></p>	<p>Date of Birth:                      26 October 1947</p> <p>Place of Birth:                      Korogonianika, Laconia</p> <p>Nationality:                          Hellenic</p>